

# DBA Meeting Agenda Tuesday, June 13, 2017 Senate Building meeting space, 3<sup>rd</sup> floor 8:30AM – 10:30AM

The purpose for which this Association is formed is to promote, foster, and encourage downtown business and to act as an advocate on issues that affect downtown business.

#### Call to Order

# **Approval of Minutes of Last Meeting**

# **Public Participation on Non-Agenda Items**

### **President's Report**

- Navy League and Fleet Week
  - The economic impact of having a Navy boat in town was positive. Let's take the lead and schedule a meeting with TJ, JEDC and the Chamber and see how we can reinvigorate the local council of the U.S. Navy League.
- Mark your calendars: DBA annual meeting July 28<sup>th</sup> at the Hangar ballroom at 8AM
- Putting Main Street strategy together to discuss at next Board meeting

# **Today's Business**

- Mural fundraising
- Approve funding for Main Street Institute for Dana (\$350 for a 3-week course)

#### **Old Business:**

- Pull tabs Eric to provide an update
- Board Retreat
- Travel Juneau Marketing Study moved from last month's agenda
- Alaska Business Monthly Dana will start asking for news to send to ABM along with First Friday reminders

# **Reports:**

**Treasurer's Report:** Chair: Colleen Goldrich *Meets Quarterly* 

• Budget still needs to be approved. Financials will be supplied at the July board meeting.

In the future, there will be an additional Downtown Director Report:



- Main St. progress checklist update
- Monthly Goals
- Quarterly Goals
- Fundraising Goals
- Project Progress
- Meetings:
  - HRAC proposed a mural on the Public Library wall

# **Committee Reports:**

- Membership: Chair: Nathaniel Dye Meets every first Monday of the month at 10AM
  - o Board membership walk on Friday, August 25<sup>th</sup> at 10AM
  - o Board Elections: Order of board openings:

2018	2019	2020
Jill Ramiel	Dana Gunderson	Midgi Moore
Sydney Mitchell	Eric Forst	Jaysen Katasse
Colleen Goldrich	Nathaniel Dye	

- Marketing: Co-Chairs: Pat Race, Collette Costa --Meets last Wednesday of every month at 4:30PM at Senate Building, third floor
  - Downtown Deals map insert
  - Branded Umbrellas
  - o Community Dinner on the Dock event was talked about
- Infrastructure: Chair: Reecia Wilson Meets the second Friday of every month at 4:30PM at the Hangar on the Wharf
- Fundraising: Chair: Midgi Moore.
  - o Goal is to raise \$25,000 this year
  - o Idea is to have a target of four \$5k \$6k events/activations per year
    - Fundraising Ideas: Corporate Gift Basket
    - Fundraising event
    - Fundraising idea: corporate sponsorship

#### Liaisons:

- Assembly
- JEDC
- Alaska Committee

Next Regular Board Meeting: Tuesday, July 11th at 8:30AM

**Meeting Adjournment** 



# **Current Members:** Hotels and Inns

Alaskan Hotel and Bar

Baranof Hotel
Driftwood Hotel
Silverbow Inn

# Restaurants, Bars, Distilleries, Breweries

Alaska Fish and Chips Company

Amalga Distillery

**Barnaby Brewing Company** 

Bullwinkles Coppa

Coconut Thai Cuisine

Deckhand Dave's Fish Tacos

El Sombrero, Inc.

Heritage Coffee Company

Juno Froyo Lucky Lady Pub McGiveney's The Narrows Bar Pizzeria Roma Red Dog Saloon Sandpiper Café

The Hangar on the Wharf

The Grind Cafe

Tracy's King Crab Shack

Triangle Club
Twisted Fish
Viking Lounge

# Shops, Galleries and Retail

Ad Lib

Alaska Cache Liquor Alaskan Brewing Co. Alaska Robotics

Alaska Juneau Mining Co. Alaska T-Shirt Company Alpaca International Altman & Rogers Annie Kaill's Fine Art and Craft

Gallery Aurora Projekt Bear's Lair Ben Franklin Boheme

Bustin' Out Boutique Caribou Crossings

Cariloha

Celebrity Jewelers Changing Tides LLC

Del Sol

Diamonds International of Alaska Downtown Dames Resale Shop

EFFY Jewelry
Fiddleheads & Ferns
Foggy Mountain Shop
Glacier Salt Cave & Spa
Hearthside Books
Hickoks Trading Company
Harbor Tea and Spice Shop

House of Russia Invisible World Jade Juneau

Jewelers International Juneau Artists Gallery Juneau Drug Co.

Juneau's Imagination Station

Kindred Post Love & Matter Mt. Juneau Trading Post Merchant's Wharf

Merchant's Wharf Pretty Please Pureland Aromas Rufus K. Page Rainbow Foods Rainy Retreat Books

SALT

Seaside Yarn Senate Building Mall

Shoefly

Taku Smokeries Retail Store

The Canvas The Jewel Box

**Treetop Tees and Tours** 

Trove

# Recreation and Services

Adventure Flow Alaska Laundry Alaska Knifeworks

Alaska USA Federal Credit Union

Alaska Vision Center

**BAUER/CLIFTON INTERIORS** 

Capital Barbershop Corvus Design Cycle Alaska

Delta Western Petroleum Frenchie's Floral Studio

Jared Lee, DDS
Dr. Kristin Cox, ND
Dynamic Consulting

First Bank

First National Bank Alaska
The Fireweed Factory
The Glory Hole
GCI Communications
Goldbelt Tram & Goldbelt
Seadrome Marina

Goldtown Nickelodeon

Gross Alaska

Juneau Arts & Humanities Council
Juneau Economic Development

Council

Juneau Food Tours

ктоо

Marine View Center

Marine Exchange of Alaska

MRV Architects
Northwind Architects
Princess Cruises
Rainforest Farms

Reuben Willis State Farm Sealaska Heritage Institute and

Gallery

Shattuck & Grummett Insurance Southeast Communications

Services

Treetop Tees & Tours

Wings Airways/Taku Glacier Lodge



# DBA Meeting Minutes Tuesday, May 9, 2017 Senate Building meeting space, 3<sup>rd</sup> floor 8:30AM – 10:30AM

The purpose for which this Association is formed is to promote, foster, and encourage downtown business and to act as an advocate on issues that affect downtown business.

**Board Members Present:** Dana Gunderson, Jill Ramiel, Colleen Goldrich, Mark Ridgeway, Sydney Mitchell, (Nathaniel Dye arrived at 10AM)

Board Members Absent: Eric Forst, Midgi Moore, Jaysen Katasse

Others Present: Michele Elfers, Lisa EaganLangerquist, Brian Holst, Dana Herndon, Loren Jones

Call to Order -- 8:38AM

**Approval of Minutes of Last Meeting** -- tabling the approval of minutes

#### **Public Participation on Non-Agenda Items**

Michele came to talk about Paths of Travel project.

Docks & Harbors is working on the Marine Park Taku Docks Urban Design Plan with Corvus Designs-- main focus is land acquisition. Looking at funding sources for it, need for restrooms, etc.

Lisa came to talk about wayfinding signage. She's trying to get ideas and talk to stakeholders. Sydney – talked about a couple different signage opportunities – one would be to convey history and one would be for wayfinding. It's important to have place-based story-telling.

Jill asks how we can engage with her as we move forward.

The board members call out places that could use wayfinding signs:

- Russian orthodox
- Valentine Bldg
- City Museum
- Walter Soboleff Building
- Wicksersham

The other thing that Michele wants to talk about is "what is Paths of Travel"



Loren said to keep in mind the DOT construction since that will change the way people move about Juneau.

Jill says that maybe we should start thinking about the car-sharing plan and we should plan for it. Also, bike-sharing may be a possibility too.

If we have ideas on signage then we can email Michele and Lisa.

# **President's Report**

- Mural on Old Elks building
- Friends of the flag committee moved to next agenda

# **Today's Business:**

#### **Old Business**

- Annual meeting on July 28<sup>th</sup> -- Send calendar invite. Done.
- Private security for downtown -- table that until September. Nathaniel gave an update same route they will us a quote on that through construction they'll be posted up on either side.
- Pull tabs -- pending

#### **Reports:**

- 1. Treasurer's Report -- every quarter
  - Treasurer: Colleen Goldrich
- 2. Committee Reports:
  - Membership Committee—Chair: Nathaniel Dye Meets every first Monday of the month at 10AM
    - Membership committee to create the list of board seats up for election
  - Marketing Committee Co-Chairs: Pat Race & Collette Costa Meets last Wednesday of every month at 4:30PM at Senate Building, third floor
    - Marketing Committee report
    - Branded umbrella idea -- tabled for marketing meeting but some discussion was started on that. Board members think it's a good idea that is easy to move forward.
  - Infrastructure Committee Chair: Reecia Wilson

    Meets the second Friday of every month at 4:30PM at the Hangar on the Wharf



Dana gave the infrastructure update – talked about the pavers and the cost. Jill gave the explanation of the bigger picture. Maybe we do a Festival on Alaska Day. Sydney – it'd be interesting to see some sort of interaction with the pavers.

Colleen – what if we did a time capsule kind of thing under the paver.

A couple of Board members were not ok with charging the communities for the pavers.

Mark is asking if we can encourage Chris, on behalf of the DBA, to talk to the Alaska Committee about doing something like this on Alaska Day.

Sydney – as a marketing perspective, if we want to engage all of these communities, we should not charge them and have some ritual.

The overall goal is that the DBA should celebrate Alaska Day 'better' because we're the Capital City.

Loren brings up that Alaska Day is celebrated in Sitka. Also, the Seward Statue is going up in downtown on July 3<sup>rd</sup>. Maybe do an activation around that and test the waters.

Brian says that instead of re-creating the wheel, the DBA should consider joining other groups.

Jill says that we should put a goal together that puts a float in the next 4<sup>th</sup> Parade and Sydney says that we should support those that do it – like DBA branded candy or even a discounted rate. Jill is saying that it should be a 2018 goal.

# 3. Liaison Reports:

- Assembly -- the Finance Committee meeting is tomorrow night. The pending list
  is the last item on the agenda. Loren is confident in the \$50k but not the \$25k he
  pushed for. Loren asked the City Manager about the parking issues that came up.
  He gathered that there are a lot of internal discussions about managing parking
  and monetizing it. He mentioned a block grant.
  - Main Street Conference he took advantage of the extra classes. There is
    a lot of money that goes to each state.
    - 1. Pittsburg has a nighttime economic coordinator
    - 2. ACTION get the reformed four steps on the Main Street website. *Done.*
  - Friends of Flags Jill and him will reach out to Travel Juneau and reach out to them about that. Update at the July Board meeting.
  - Loren is going to fight for the extra \$25k for DBA staffing so that DBA can take some of these volunteer projects.



Sydney mentions that we should target consistency with hours of operation amongst our members.

Sydney is saying that DBA should be more of a thought leader – providing the information for members to make their own opinion. We're trying to educate people about the issues in opposed to coming out in support of specific developers and projects.

Mark – how do we attract more business downtown?

Sydney – Place-based businesses in downtown – it would be nice to support this. Where are there the vacant storefronts, etc?

Mark – overtime, come up with a starter kit for opening a business downtown.

Brian – Choose Juneau and the Invest in Juneau portion of it.

- Juneau Economic Development Council
  - Maritime festival data.
  - Car-share Zipcar has officially shelved Juneau; Enterprise continues to be interested.
- Alaska Committee
  - Gavel to Gavel
  - Extended session

Next regular board meeting – Tuesday, June 6th

Meeting Adjourned at 10:30AM.



# DBA Meeting Minutes Tuesday, April 11, 2017 Senate Building meeting space, 3<sup>rd</sup> floor 10AM – 12PM

The purpose for which this Association is formed is to promote, foster, and encourage downtown business and to act as an advocate on issues that affect downtown business.

**Board members present:** Jaysen Katasse, Jill Ramiel, Dana Gunderson, Midgi Moore, Colleen Goldrich, Nathaniel Dye, and Eric Forst

**Board members absent:** Sydney Mitchell, Mark Ridgeway

**Non-DBA Board members present:** Dana Herndon [JEDC], Brian Holst [JEDC], Loren Jones [CBJ Assembly], Pat Race [Alaska Robotics]

Call to Order -- meeting started at 10AM

### **Approval of Minutes of Last Meeting**

Jaysen Katasse makes a motion to approve minutes from the last regular Board meeting; seconded by Eric Forst.

## **Public Participation on Non-Agenda Items**

None.

# **President's Report:**

- Main Street conference Loren Jones is going
- Annual meeting Friday, July 28<sup>th</sup>

# ACTION – announce to membership in a newsletter. Done.

Board membership walk – Friday, August 25<sup>th</sup>

# ACTION – Dana to send a calendar invite. 10AM. Done.

Meeting with small cruise ship owners -- Jill attended the small cruise operator
meeting on behalf of the DBA. The cruise ship operators were concerned about
the lack of infrastructure, etc. Jill reached out to Meilani and Chris Mertl about it.



Jill is asking how we engage with them right now to prevent further pull out.

ACTION – Get Chris Mertyl to come to a DBA Board meeting to update on the D&H waterfront plan. *Update will come through the Infrastructure committee*.

# **Today's Business:**

JEDC contract –

DBA wants to continue the contract with JEDC but wants to add a "do not exceed clause." The ultimate goal is get set up for a JEDC separation and have a full on executive director. The current contract will go through December 2018. DBA and JEDC to revisit this in October. JEDC reduced Dana's hourly fee.

#### ACTION – JEDC to fix the contract and send back for a board vote.

Bylaw change -- Eric Forst moves to adopt the changes as recommended.
 Nathaniel Dye seconds the motion. Changes adopted by unanimous consent.

The membership committee will work on the resolution that focuses on the staggering of board openings.

Section 4.2

Election will be held annually by the membership/voted on by the membership.

2017 budget ---

Brian goes through the budget concerns with the DBA board and goes through the two different budget scenarios.

- The upcoming assembly finance meeting April 19
- Main Street Institute each course is \$350 and covers three classes over 3 weeks
   -- tabling the discussion
- Corporate gift basket fundraising idea

Jill asking if this could be our signature fundraiser. The Board thinks it's a good idea. The idea is to get started with the process in Sept. and to let our members know what the idea is.

ACTION – talk about it in the fundraising committee and have a process for this by July.



#### **Old Business**

- Travel Juneau Marketing Study tabled.
- Alaska Business Monthly

#### ACTION – start doing email reminders with the First Friday ones.

- Board retreat -- This retreat would be a good time to talk about executive director
- Goldbelt security foot patrol -- Midgi talked to Mike Tagaban. \$4500/m to have two foot patrols in the morning and evening. This is a corporative expense. If we're going into next winter, is this something that should be considered? Maybe do a membership poll. Put it on the agenda for the annual meeting
- Pull tabs at the Imperial -- Jaysen is on it.

#### Reports:

Treasurer's Report -- every quarter Treasurer: Colleen Goldrich

#### Committee Reports:

- Membership Committee—Chair: Nathaniel Dye Meets every first Monday of the month at 10AM
  - Meeting with Goldbelt
- Marketing Committee Co-Chairs: Pat Race, Collette Costa --Meets last Wednesday of every month at 4:30PM at Senate Building, third floor

Pat gave an update on the map. Going to the printers today.

Pat also gave a brief update on the "downtown deals" and creating a process for that.

• Infrastructure Committee – Chair: Reecia Wilson *Meets the second Friday of every month at 4:30PM at the Hangar on the Wharf* 

# 3. Liaison Reports:

Assembly

Finance committee meeting tomorrow night. Taking action on marine passenger fee application. The 19<sup>th</sup> is TJ, DBA, and JEDC. [JILL – is saying that maybe next year we reconsider the Goldbelt ambassador application and consolidate the whole program].

ACTION – put it in the next agenda to talk about the consolidation of the ambassador program.



Camping ordinance takes place on April 15<sup>th</sup>.

The Ribbon Cutting for the Alaska Steamship terminal is on May 5th at 12PM.

- Juneau Economic Development Council
- Alaska Committee

Next regular board meeting – Tuesday, May 2<sup>nd</sup>

Meeting Adjournment -- Meeting adjourned at 12PM.